# Exhibit 19 (Previously Filed Under Seal as Dkt. 317-3)

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UNITED STATES DISTRICT COURT DISTRICT OF MINNESOTA 2 Fair Isaac Corporation, File No. 16-CV-1054 (WMW/DTS) 5 ) Minneapolis, Minnesota ) June 4, 2019 Federal Insurance Company ) DIGITAL RECORDING and ACE American Insurance ) Defendants. ) ) 10 BEFORE THE HONORABLE DAVID T. SCHULTZ 11 UNITED STATES DISTRICT COURT MAGISTRATE JUDGE 12 (TELEPHONE CONFERENCE) 13 APPEARANCES Merchant & Gould, PC For the Plaintiff e) HEATHER J KLIEBENSTEIN, ESQ. JOSEPH DUBIS, ESQ. 14 15 Suite 3200 80 South Eighth Street 16 Minneapolis, Minnesota 55402 ants: Fredrikson & Byron
TERRENCE J. FLEMING, ESQ.
CHRISTOPHER D. PHAM, ESQ. 17 For the Defendants (Via Telephone) 18 LEAH C. JANUS, ESQ 19 Suite 4000 200 South Sixth Street 20 Minneapolis, Minnesota 55402 LORI A. SIMPSON, RMR-CRR 21 Transcriber: Suite 146 316 North Robert Street

20 look at the business rules issue. And fourth, the dissemination of the expert report. So that's what was on 2.1 22 my agenda. Turning first to the privilege log entries, I have 23 reviewed privilege log entry number 656, 662, and 665 from FICO's privilege log and all three of the e-mail strings -they are all three e-mail strings. All three of them are, 2 in fact, privileged and I'll give you a little bit of my rationale for that First of all, they're different e-mail chains, but they spring from a common source and then privilege log entry 662 and 665 then branch off and have unique ation or communications, but all three of them request or provide legal advice. You are entitled to know that the legal advice concerns the interpretation of the software 10 license agreement. 11 There is -- as is always the case almost, there 12 are minor portions of the communications that are perhaps not strictly speaking privileged, but they are so interwoven with the privileged communications as to be incapable of 14 15 meaningful redaction. 16 To the extent that any of the communication

23 Proceedings recorded by digital recording, transcript 25 produced by computer. PROCEEDINGS IN OPEN COURT 2 THE COURT: All right. We are on the record in the matter of Fair Isaac Corporation vs. Federal Insurance Company, Civil No. 16-1054. Counsel for FICO, if you would note your appearances for the record, please MS KLIEBENSTEIN: Yes, Your Honor Heather Kliebenstein and Joe Dubis of Merchant & Gould THE COURT: Good morning. 10 And for the defendant? MR. FLEMING: Your Honor, Terry Fleming, Leah 12 Janus, and Chris Pham of the Fredrikson law firm representing defendant 15 THE COURT: All right. We have a number of things that I want to accomplish today. First, I will give you my ruling on the privilege log entries. Second, I will give you my ruling on the documents requested to be produced by FICO regarding negotiations over prices. Third, we have to

St. Paul, Minnesota 55101

reflects business advice as opposed to legal advice, I have reviewed that question carefully and the legal advice 18 19 portion clearly predominates over the business advice 20 portion, to the extent there is any. And if one were to 21 attempt to extract the business advice portion, it would be impossible to do that without revealing the content of the 22 So those three documents, entries number 656, 662, and 665, are privileged and will not be produced. Let me pause there and ask if anyone has questions regarding that MS. KLIEBENSTEIN: No questions from the plaintiff, Your Honor THE COURT: Any --MR FLEMING: Your Honor, this is Terry Fleming. One of the issues was the description of the entries and you've stated that they concern the interpretation of the software license agreement. Is it possible to have a more expansive description, such as in connection with -concerning the interpretation of the SLA reuse outside of 11 the United States? 12 THE COURT: I don't believe that would be either necessary or appropriate. So I am going to say no on that

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- 14 but by all means you are more than welcome to appeal that
- 15 issue to Judge Wright
- 16 Okay. Moving on to the letter from
- 17 Ms. Kliebenstein dated May 24, 2019 regarding the production
- 18 of documents relating to what they've described in their
- 19 letter as Query Number 1 and Query Number 2. Let me ask
- 20 first if, Mr Fleming, you wish to be heard on anything
- 21 relating to that issue
- 22 MR, FLEMING: Just very briefly, Your Honor, The
- 23 only comment that we have in response to that letter relates
- 24 to the project that Federal had to undertake to respond to
- FICO's Requests 55 through 70, which similarly required an
- 1 extensive document review project, well over a hundred hours
- 2 and costing Federal in excess of \$40,000 in fees to
- 3 undertake that project. That, nonetheless, had to do
- 4 with -- was required by the Court's order. To the extent --
- 5 THE COURT: Mr. Pham [sic], if I might interrupt
- 6 you for a second. I'm sorry. You were very, very faint and
- 7 I'm really struggling to hear you. So if you could either
- 8 get closer to the speakerphone or pick up the phone or
- 9 whatever, but go again. I'm sorry.
- 10 MR. FLEMING No problem, Your Honor. Just wanted

- 8 satisfy what they're looking for
- 9 THE COURT: All right. Anything further, Federal?
- 10 MR. FLEMING: No, Your Honor.
- 11 THE COURT: All right. I am going to set this one
- 12 aside for a minute. I want to turn to the other ones. I'm
- 13 still thinking through that particular issue. So we will
- 14 return to that
- 15 Let's talk about the extraction of the business
- 16 rules and what's involved there. Let me start by giving the
- 17 parties what I remember of the first order for production of
- 18 documents that I think bears on this to some degree
- 19 As I recall, we had a motion early on in which
- Pederal resisted on the grounds that overhead or things of
- 21 that nature were not discoverable because they don't relate
- 22 to direct loss or direct profits to be disgorged. 1 know
- 23 that that's a very imprecise way of phrasing it, but we had
- 24 that issue. I ordered the discovery of it. I think it
- 25 was -- in my view, the case law was very clear that it was
  - 1 discoverable
  - Now, this issue about extraction of the business
  - 3 rules, as I understand FICO's position, they are essentially
  - 4 arguing that they need the business rules in their entirety

- 1 to make the comment that Federal had to undertake a project
- 12 relating to FICO's Requests SS through 70 in which well over
- 13 a hundred hours of time was spent reviewing documents at the
- cost to Federal of -- in excess of \$40,000. In any event,
   Federal complied with the Court's order and conducted the
- 16 review project. So to the extent FICO is making the
- 17 argument that, you know, it's going to be costly for them to
- 18 conduct a review project, you know, Federal has already had
- 19 to do so
- 20 THE COURT: Okay Ms. Kliebenstein, briefly do
- 21 you wish to be heard on this topic beyond the content of
- 22 your letter?
- 23 MS. KLIEBENSTEIN: I think our main focus is the
- 24 cost-benefit analysis with regards to this specific order
- 25 from the Court and essentially for the Court to decide what
- l is enough, what is enough collection and review to satisfy
- 2 the Court's order. I think both parties have spent
- 3 significant amounts of money on document review and
- 4 production going both ways.
- 5 So I didn't hear -- what I didn't hear from
- 6 Federal was a need to get the more robust, more costly
- 7 Query 2 search results. It sounds like the Query 1 would

- to be extracted and produced because that will permit their
   experts to determine how much of the profit is attributable
- 7 to the use of the software allegedly in violation of the
- 8 licensing agreement and as an infringement
- 9 So far am I -- on a very high level, am !
- 10 summarizing this correctly, Ms. Kliebenstein?
- 11 MS. KLIEBENSTEIN: I think so. The way that I
- 12 would characterize it is Federal has stated throughout this
- 13 case and expert reports that it owns the rules. The rules
- 14 themselves are what make the decision and Blaze Advisor is
- 15 just, you know, a glorified Excel spreadsheet
- 16 And so that's why we asked for the rules in the
- 17 first place. If we're going to get into the value of the
- 18 rules and what they drive in this case, then we should be
- 19 able to see the rules
- 20 It's connected -- there is a revenue connection
- 21 there. It has to deal with the disgorgement, you're exactly
- 22 right, Your Honor, both on the connection to revenue side
- 23 and then what profits are attributable or not attributable
- 24 to infringement
- 25 THE COURT: Okay. Mr. Pham or Mr. Fleming or

l Ms. Janus

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- MR. FLEMING Thank you, Your Honor,
- [Indiscernible.] We haven't -- what we're having difficulty
- understanding, Your Honor, is how doing the rules themselves
- will allow FICO to demonstrate, you know, how Blaze
- ntributes to the profits. Throughout FICO's expert's
- ing report, it's clear that the expert understands how
- Blaze is being used, how he foresees the benefits to be from
- use of Blaze, but there is no, you know, in-depth
- discussion of how the rules themselves will help with that 10
- 11 process.
- THE COURT Okay. I have to confess, 12
- 13 Ms. Kliebenstein, I'm a little uncertain as to why knowing
- the content of the rules themselves is truly necessary for 14
- connecting the alleged infringement to the revenues. I'm 15
- struggling to see it, so maybe you should address that. 16
- 17 MS KLIEBENSTEIN Sure, Your Honor I think
- this -- as you said at the outset, this is another situation
- where Pederal is saying we're certain it's not relevant, so 19
- 20 don't worry about it.
- 21 The rules get loaded into Blaze Advisor and what
- we think we can see when it's in its native environment is 22
- not just the rules, like are you a man or a woman, are you 23
- older than 65 or younger than 65, but how they interplay

- 22 expert reports
- 23 THE COURT: All right. Here's the way it sounds
- to me. It's -- first of all. I take at face value what the
- Federal party is saying regarding the process, what it would
- take to extract the rules as they perceive that to be, that
- it would be prohibitively expensive and take too long,
- although, honestly, I'm a little skeptical that it would
- actually take 260 weeks' worth of time, but more to the
- point --
- MS. KLIEBENSTEIN: Your Honor, if I could
- interrupt? And I apologize for interrupting. We're not
- asking for that Option 2.
- THE COURT: Yeah, I understand that I'll get to
- 10
- 11 More to the point, it seems to me that what FICO
- was trying to demonstrate is that by having Blaze Advisor,
- 13 two things happen
- One, the process of making these underwriting
- judgments is made far quicker than if it were done by a
- human or by hand or however they would do it without the
- 17 coftware
- 18 Number two, that having the software means that

- within Blaze Advisor. And that's an important piece in this
- case. What does Blaze Advisor do when the rules are put
- into Blaze Advisor? What value does Blaze Advisor add? Is
- it more than a glorified Excel spreadsheet?
- And we can't fully evaluate that question until we
- have Federal's rules and put them into Blaze Advisor, and
- that's exactly what we've asked for in our most recent
- letter to the Court. We described a way that Federal can provide us with the rules that we can then put into a native
- environment here at Merchant & Gould and see how the whole 9
- thing works. 10

7

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- FICO doesn't keen content -- FICO doesn't keen its 11
- clients' rules internally for a number of different reasons. 12
- one of which is confidentiality, setting aside the fact that 13
- FICO and Federal spent \$6.6 million in professional services 14
- work together to not just develop the rules, but to get them 15
- into a format and package them so that when they are put 16 into Blaze Advisor, that they'll work the right way
- So all this goes to the core question of what are
- these rules doing and what is the value to Federal at the
- end of the day, and we need these rules and to see them in that native environment in order to test the reliability of

- they make -- they, Federal, make better, in terms of the
- quality, risk assessments, thereby saving themselves money
- by charging more appropriate premiums or declining to write
- certain policies or the like 77
- And that -- honestly, my reaction is that that is, 23
- so far as I've described it, that is rather unexceptional or
- unobjectionable, that that, in fact, is, you know, obvious
- The harder question is how to quantify that and, honestly,
- I'm not persuaded that having the substance of the rules
- themselves really provides any greater reliability in terms
- of the quantification.
- That said. I do understand that you're asking for
- an option which I believe Federal has said is really not
- cost or time prohibitive and I'm trying to find the
- reference to it, but essentially -- let me find the portion
- 9
- (Pause) 10
- 11 THE COURT: Yeah, Federal reproducing repository
- files and business object model files (JAE (JAVA Archive)
- 13 files). Now, I understand that Federal's response to that
- is that's potentially inaccurate and the only way we can
- verify that those are the rules is by undertaking

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- So all of that is my long-winded way of saying as
  a discovery matter I will order Federal to produce or
  extract, as FICO has described it, the repository files and
  business object model files. And as I understand it, that
  is between five and ten thousand dollars' worth of expense.

  Having said that, however, I think it is a risky
  - verified, it's not certain. That, it strikes me, is an
    avidentiary fight and so I am -- I don't know what Judge
    Wright will do with that fight, but it is a fight for a
    later day.

    So Federal will be ordered to extract those files.

or at least uncertain proposition on FICO's part that it

would be able to rely on those or use those effectively or

introduce them because Federal is going to say it's not

23

11

12

6 I will put that into a minute order so that you'll have this
7 on the docket as well. But I'm not ordering them to do what
8 Federal describes as a very time-intensive, exceedingly
9 costly undertaking. All that, as I said, is with risk to
10 both sides when it comes to an evidentiary threshold.

All right. Let me turn to the fourth thing on the

agenda, which is the access to the expert reports. I've

- read the letters, but I would find it beneficial to have a
  liftle bit more fulsome argument on this point.

  I am not clear in my mind why Federal needs to
  have these reports shared as widely as they want them
  shared. So let's start there. At the same time I will tell
  you honestly I'm not so sure why Fair Isaac is as concerned
  with the dissemination of the information there as they
  appear to be.
- 21 So I would like to hear from both of you. Start
  22 with Federal about [indiscemible].
  23 MR FLEMING: Well, Your Honor, we've been going
  24 through this process on our side of wanting to discuss in
  25 detail the experts' reports and primarily Mr. Zoltowski's
- report and especially relating to the lost license fee
  issues, and the inability to share that has really impeded
  our ability to talk with key executives.

  We are dealing with in-house counsel, who has been
  organizing these meetings and contacts us. The difficulty
  is as the process moves up through these various levels of
  authority, there are more and more people brought in and
  just as a practical matter it has been difficult for him to
  have fulsome discussions and to respond to questions by, you

We've tried -- they initially allowed us to have one in-house counsel other than Kevin Murphy read the experts' reports and then we talked about having a number of 14 other people. 15 And I've proposed most recently that so lone as any of those people sign the Exhibit B to the protective 16 order, which is a written assurance, that would provide all necessary information and adequate protection to FICO But it really has impeded the ability to have settlement discussions to the extent that I've requested And I understand FICO has agreed that we will not -- we will stipulate to an extension on the time for the meet and confer, which right now is June 5th, so that we can have that any time prior to June 12th, simply because we are not in a position to do that right now because they haven't been

10 know, very knowledgeable people in a lot of different areas

- able to have the discussion.
- I mean, it's -- you know, the number of people
  involved at various times and they keep having to bring in
  then business lines and various, you know, upper echelon
  people. It's not a static process on our end and it's a

very large corporation and they're asking for, you know,

extremely large sums of money, which has been changing over

- time, and we haven't been able to keep the key executives 9 updated. 10 It wasn't until like last Tuesday that they were 11 able to provide the \$37 million number they're now seeking in lost license fees. And of course the people, the executives who hear that want to get the backup and the data 13 and to challenge it so we can see -- they can understand exactly, you know, what the issues are and what the risks 15 16 So that's it in a nutshell, Your Honor, THE COURT: Okay Ms Kliebenstein, let me ask you a couple of factual questions. One, what is the amount 19 of damages, total amount of damages that are articulated in your experts' various reports? I don't want duplicative damages, but if it's [indiscernible] if you calculate it this way it's 20 million and if you calculate it that way it's 50 million, that's what I would like to know. Start 25 there, if you would.
- MS. KLIEBENSTEIN: 1 will do my best. 1 was not expecting that specific question, 1 think the lost license fees for domestic and foreign are in the 37 million range in

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- 4 our opening report and then our opening expert identified
- 5 the gross written premium dollars that are subject to
- 6 disgorgement, which was 30 billion.
- 7 MR. DUBIS [Indiscernible]
- 8 MS KLIEBENSTEIN, Around 30 billion I could be
- 9 off on that
- 10 THE COURT: 3-0 billion with a "b"?
- 11 MS\_KLIEBENSTEIN: Yeah\_Those are the amounts of
- 12 premiums that went through the software and then --
- 13 THE COURT And then it would be Federal's job to
- 14 cut that number down to profit, correct?
- 15 MS. KLIEBENSTEIN: Yes. And that number --
- 16 MR DUBIS 2.5
- 17 MS. KLIEBENSTEIN: -- is 2.5 billion. I think is
- 18 what their expert put out there
- 19 THE COURT: And forgive me and bear with me, but
- 20 are those numbers -- those are all alternative measures of
- 21 damage, 37 million versus 2.5 billion, correct?
- 22 MS KLIEBENSTEIN: No. One is for breach of
- 23 contract and the other is for copyright disgorgement.
- 24 THE COURT: Okay. That's right.
- Okay. So in light of all of that, what's the
  - 10

- 25 mutual exchange.
- 17
- I originally proposed five people because I could
- 2 not understand why five people from IT and two people from
- 3 procurement needed AEO access in this case
- 4 What's reflected in that \$37 million figure and
- 5 all of the underlying statements in our damages report is
- 6 our pricing methodology and how FICO goes about pricing its
- 7 software, which is not something that they disclose
- 8 willingly and often. It's AEO information.
- 9 I just cannot see and I have asked for an
- 10 explanation why does -- somebody from IT, somebody who is
- 11 developing applications, or people from procurement who are
- 12 negotiating contracts with vendors, what role do they have
- 13 in the settlement process such that they need to see this
- 14 information? I didn't get a response to that. So our next
- 15 proposal was: All right, Just, you know, for these five
- 16 people, tell us who they are and have them undertake the
- 17 mutual written assurance.
- 18 Any other instances in this case where we have
- 19 allowed additional people to view AEO information, we've
- 20 always exchanged names. We've understood who it is And if
- 21 we have those names, we can understand -- we can assess

- concern -- I will grant you that asking for 14 people is a
- 2 lot of people. On the other hand, that's a lot of money
- 3 MS. KLIEBENSTEIN: Right
- 4 THE COURT: Even if it's just 37 million and
- 5 you're hoping that it's a fruitful discussion, what's the
- 6 danger in letting -- for example, in your letter you say
- they want five senior IT management people to review this
   stuff. Why is that concerning in light of the fact they'll
- 9 sign the undertaking?
- 10 MS\_KLIEBENSTEIN: Here's how I frame the issue.
- 11 We've offered and we're happy to do a reciprocal exchange,
- 12 so a number of people on FICO's end get to see the expert
- 13 reports -- unredacted versions of the expert reports as well
- 14 in order to prepare for the settlement conference
- 15 So on Federal's end, they obviously care about the
- financial figures. On our end, it would be fruitful and
   helpful for our executives to review the expert reports to
- 18 understand the usage case, what's been going on at Federal
- 19 regarding the usage, and also the copyright disgorgement
- 20 case
- 2) So the 37 million number can't go to Federal's
- 22 executives currently, but the disgorgement figures can
- 23 because those are based on Federal's dollars. The opposite
- 24 is true for FICO. So that's why I originally proposed a

22 whether they are at the proper level in IT, whether they're

at the proper level in procurement management and legal or

- 24 are they at a lower level and they're just trying to get
- 25 more witnesses access to our information so that they can 18
- I rebut the case instead of preparing for the settlement
- 2 conference.
- 3 So that was our concern on the 14 people and why
- 4 we originally proposed an exchange of five. It's always
- 5 been with the offer of if you need more people, tell me
- 6 exactly why and what role they have in this case or give me
- 7 their name and we're happy to re-assess it.
- So two things. We want to know who so that we can
- 9 assess the why and we want it to be a mutual exchange on
- 10 both sides, and we're happy to provide names and written
- 11 assurances on our side.
- 12 THE COURT: Is it your view that it has to be the
- 13 same number of recipients on each side of the V?
- 14 MS. KLIEBENSTEIN: You know, reciprocality is
- 15 obviously important to my client as long as -- I do
- 16 understand that Chubb is a global organization and there may
- 7 be a number of people -- there may be more people that they
- 18 need to show it to than we do, but at some point it's got to

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- 19 have an end, right? So maybe it's 10, maybe it's 14, but we
- 20 need names and we need a limit on it. It can't just keep
- 21 going and going and going so long as people execute the
- 22 written assurance. If that's the case, then the designation
- 23 of AEO has no meaning -
- 24 THE COURT: Right.
- 25 MS. KLIEBENSTEIN: -- if anybody within the 19

company can see AEO information by simply signing a written

- 7 assurance
- 3 THE COURT: Okay
- 4 MR. FLEMING: Well, if I may respond?
- 5 THE COURT Go ahead, Mr. Fleming.
- 6 MR. FLEMING: FICO is not in a position to say
- 7 whether certain individuals have certain roles or
- 8 responsibility or, you know, the gravitas or have the
- 9 ability within Chubb to make decisions. They can't tell
- 10 that by giving them the name or even necessarily the titles
- 11 This is an extremely large sum of money and as a result they
- 12 are bringing in people from across different divisions and a
- 13 lot of different areas
- 14 But, I mean, this is a limited time frame. I
- 15 mean, we're talking about just having the ability to engage

- 16 in settlement discussions. FICO isn't claiming that in any
- 17 manner, that they aren't able to engage in settlement
- 18 discussions. That's the only use we have. We don't have
- 19 any other use. We just want to be able to provide numbers
- 20 and to make an assessment of risk, and they are impeding our
- 21 ability to do that. We can't do it right now. We're not in
- 22 a position to comply with the court orders because they
- 23 won't allow access to these large numbers.
- 24 And with regard to -- I mean, reciprocality only
- 25 matters if there's a purpose in it. If they don't have any 20
- 1 problem in engaging in settlement discussions, and we
- 2 haven't heard anything about that, then why does it need to
- 3 be reciprocal?
- 4 And there is a difference in the positions of the
- 5 parties. Unlike Federal, FICO is serving Chubb's
- 6 competitors. And especially with regards to the rules, they
- 7 could create solutions to competitors without ever revealing
- 8 anything, that we would have no way of knowing about it. It
- 9 increases their ability to compete -- it increases the
- 10 ability of competitors to compete with Federal. I mean,
- 11 we've got a legitimate issue as to why we don't want FICO to
- 12 have this information. It isn't the same on their side.

- 13 THE COURT: Okay In general I agree with
- 14 everything you've said, Mr. Fleming Let me ask you,
- 15 though, are you -- do you have an objection -- two
- 16 questions One, do you have an objection to identifying the
- 17 people with whom you wish to share the information so that
- 18 for some reason if FICO says, you know, we object to
- 19 so-and-so, then we can at least have a process for resolving
- 20 that objection? Do you -- so question number one. Do you
- 21 have an objection to sharing the names?
- 22 MR FLEMING: Well, if they sign the written
- 23 assurance, we would have to provide the names.
- 24 THE COURT: Right.
- 25 MR. FLEMING: It's just a question of speed and
  - l process
  - 2 THE COURT: Right.
  - MR. FLEMING: We give the name. I'm not saying
  - 4 that FICO doesn't get back as soon as they can, but they
  - 5 don't get back -- they can't give immediate responses. And
  - 6 then if there was I mean, I can't --
  - 7 THE COURT: Right
  - 8 MR. FLEMING: -- imagine just in this scenario why
  - 9 they would be not allowing somebody who is a key executive

- 10 who is involved in the settlement process to have access.
- 11 but then we have to go through another process of discussing
- 12 with the Court that person and it's just -- you know, more
- 13 days go by --
- 14 THE COURT, Right.
- 15 MR. FLEMING: -- and we're not able to have the
- 16 discussions we need to have to comply with the court order.
- 17 THE COURT: Let me ask you the second question,
- 18 then Are any of these -- and I recognize the sensitivity
- 19 of this question. Are any of the people with whom you would
- 20 be inclined or feel the need to share this information with
- 21 likely to be on Federal's witness list?
- 22 MR. FLEMING. I mean, there are a couple people.
- 23 The person who is going to be present at the settlement
- 24 conference, a Mr. Ghislanzoni, the same person -- who is
- 25 also the same person who was at the previous settlement
- I conference, he's the head IP architect.
  - 2 THE COURT: Right.
- 3 MR. FLEMING: There isn't anybody else who comes
- 4 to mind and I've seen the list and I didn't recognize any of
- 5 them as a witness, but I wasn't looking at it for that
- 6 purpose either I could --

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- 7 THE COURT: Well, yeah, I -- you know, there was
- 8 one thing that FICO articulated that I can understand why
- 9 that would be potentially concerning
- 10 Here's what I think we should do on this. You
- 11 know, first of all, a couple comments. I have to believe --
- 12 I have no way of knowing otherwise. I have to simply
- 13 believe that both parties are acting in good faith with
- respect to the settlement conference. And whatever Federal
- 15 or Chubb's process is, really they are the only ones who can
- 16 judge whether or not John Smith executive needs the
- 17 information. And so I have to take both sides at their word
- 18 on this. And if it comes to light somehow later that this
- 19 appears to have been done in bad faith, we'll deal with it
- 20 then
- 21 But in the meantime here's what I'm going to
- 22 order. I will give each side, for the purpose of preparing
- 23 for the settlement conference, up to 15 names. You're both
- 24 on your honor. You will shoot each other these names by the
- 25 close of business today. If one side objects to -- and with
- titles. So John Smith, head of global IT or whatever
- 2 Shoot the name and the title to opposing counsel by the
- 3 close of business today. By the close of business tomorrow

- 4 if either of you object to anyone on the other's list,
- 5 notify them of the objection by the close of business
- 6 tomorrow. And then -- so today is Tuesday. Tomorrow is
- 7 Wednesday On Thursday I will resolve any objections if
- 8 there are any, and we'll have to set that up if there are
- 9 some. So that's how we'll deal with that.
- 10 I will tell you this. I am assuming and ordering
- 11 that all parties provide information under the assurance
- 12 that it will only be used for proper purposes. This isn't a
- 13 game of gotcha. This isn't a game that everybody is going
- 14 to skirt the rules
- 15 I understand this is highly competitive, sensitive
- 16 information, but with the kind of dollars we're talking
- 17 about, we can't go in hamstringing either party from being
- 18 able to effectively prepare for and participate in the
- 19 settlement conference.
- 20 So that's what we're going to do on that one. Let
- 21 me pause there and see if there's any questions on that,
- 22 MR, FLEMING: Your Honor, so on Federal's side, so
- 23 what happens if three other people need to be involved in
- 24 the settlement discussions? For whatever reason we didn't
- 25 collect everybody that needed to be included and we need

- I additional names. What would be the process at that point?
- THE COURT: You'll have to come back to court, and
- 3 we'll move very quickly.
- 4 MR. FLEMING: Okav
- 5 THE COURT: Okay, All right. So going back to
- 6 the last issue, the one that I put aside for a moment. Query
- 7 Number 1 and Query Number 2 regarding the negotiations over
- 8 the licensing fees, for the time being I am going to order
- 9 only that FICO produce the documents responsive to Query
- 10 Number 1.
- If I for some reason think this should change or
- 12 if this issue arises again -- let me ask you this question,
- 13 Ms. Kliebenstein. If -- let's just assume for a second that
- 14 you're ordered to produce documents in response to Query 1
- 15 and then a month down the line I decide that was a foolish
- 16 decision and I should have said Query Number 2. Have I
- 17 introduced added complexity or expense by doing it in stages
- 18 like this?
- 19 MS. KLIEBENSTEIN: No, Your Honor.
- 20 THE COURT: Okay. So for the time being and with
- 21 no assurance that anything is going to change on this, FICO
- 22 will produce the documents responsive to Query 1. Okay?
- 23 MS. KLIEBENSTEIN Understood

- 24 THE COURT: Okay. While I have everybody on the
- 25 line, is there anything else we need to deal with, anything
  - 25
- 1 that's not clear?
- 2 MS. KLIEBENSTEIN: Not from the plaintiff's
- 3 perspective
- 4 THE COURT: Okay
- 5 MR. FLEMING: 1 --
- 6 THE COURT: Go ahead, Mr. Fleming
- 7 MR. FLEMING: I have two things. First of all, I
- 8 spoke with Al Hinderaker yesterday about this issue of
- 9 stipulating that we can extend the time to meet and
- 10 confer on settlement. Rather it being as it is now ordered
- 11 by June 5th, that we have it as long as it's prior to
- 12 June 12th, if that is acceptable with the Court.
- 13 THE COURT: That is fine with me
- 14 MR. FLEMING: [Indiscernible.] Regarding
- 15 production of documents, is there a timeline for that
- 16 Query 1 production?
- 17 THE COURT: Ms. Kliebenstein, how much time does
- 18 FICO need to do that?
- 19 MS. KLIEBENSTEIN: Oh
- 20 THE COURT: Yeah

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21	MS KLIEBENSTEIN You know, I want to say two to
22	three weeks. My only reservation is that our Query 1, we
23	didn't pull attachments at that time, so that number could
24	easily expand to ten to fifteen thousand documents, which
25	would two to three weeks would be aggressive. So I will 26
1	get it pulled and get it put into our review database and
2	then I will follow up with Mr. Pham.
3	THE COURT. Okay. If certainly involve me if
4	need be. My order, just so that we have an order, will be
5	produce them by close of business two weeks from Friday. So
6	that would be June 20th. If it turns out that that is not
7	feasible, then either you and Mr. Pham can work that out or
8	come back to court and we'll address it then.
9	MS KLIEBENSTEIN: The 21st or the 20th?
10	THE COURT Whatever the Friday is. Is Friday the
11	21st? I thought it was the 20th, but I'm
12	MR. FLEMING: The 21st
13	THE COURT: It's the 21st, isn't it?
14	MS KLIEBENSTEIN: Understood, Your Honor,
15	THE COURT: Okay. All right. Well, thank you,
16	everyone. And if anyone chooses to appeal any portion of
17	this, you'll have to order a transcript and it's obviously

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audio recorded at this point, so that process takes a little
while as well. So just factor that into your timing. Okay?

MS. KLIEBENSTEIN: Thank you, Your Honor.

THE COURT: All right.

MR. FLEMING: Thank you, Your Honor.

THE COURT: We're in recess. Thank you all.

MR. FLEMING: All right.

(Court adjourned)
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3 I, Lori A Simpson, certify that the foregoing is a
4 correct transcript to the best of my ability from the
5 official digital recording in the above-entitled matter.
6
7 Certified by: s/ Lori A. Simpson
8 Lori A. Simpson, RMR-CRR
9
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